

# Operations - Residential

Last Modified on 05/13/2026 12:46 pm PDT

This is a **rolling 13-month operational and financial dashboard** for a Residential waste collection business. Data rolls off monthly with the most recent period on the left, giving management a continuous trailing-year view at all times.

DIVISION	All	DASHBOARD Operations - Residential												Last Updated: 04/22/2026 1:04 am
		RESIDENTIAL MONTHLY												
		2026-04	2026-03	2026-02	2026-01	2025-12	2025-11	2025-10	2025-09	2025-08	2025-07	2025-06	2025-05	2025-04
Route Days		1,372	2,017	1,891	2,092	2,246	2,179	2,384	2,229	2,025	2,048	1,815	1,952	504
Routes		7.68	11.34	11.6	11.6	12.11	13.42	12.96	12.09	11.66	12.36	12.01	14.02	3.7
Revenue Perm		2,323,338	2,567,353	2,575,226	2,653,544	2,663,062	2,586,320	2,692,335	1,952,340	1,962,110	1,907,800	1,866,209	1,773,506	60,354
Revenue Temp		11,383	12,465	10,667	10,192	9,995	8,994	7,090	7,465	6,223	5,524	5,657	6,827	610
Revenue Total		2,334,721	2,579,818	2,585,893	2,663,736	2,673,057	2,595,314	2,699,425	1,959,805	1,968,333	1,913,324	1,871,866	1,780,333	60,964
6 Disposal Cost		110,287	173,274	137,554	161,058	177,654	112,091	140,879	103,074	51,354	60,475	55,298	57,550	24,618
Net Revenue		2,224,434	2,406,544	2,448,339	2,502,678	2,495,403	2,483,223	2,558,546	1,856,731	1,916,979	1,852,849	1,816,557	1,722,783	36,346
Disposal %		4.72	6.72	5.32	6.05	6.65	4.32	5.22	5.26	2.61	3.16	2.95	3.23	40.38
9 Hours		10,061.32	15,083.42	12,945.49	14,927.04	16,095.76	14,227.55	14,975.91	14,175.32	11,670.81	13,144.21	12,152.61	13,725.01	3,676.57
10 Miles		178,806	181,409	3,173,771	194,035	9,753,349	794,741	212,340	195,414	802,429	1,049,682	508,523	248,102	44,456
11 Loads		634,097	929,296	837,422	970,879	1,021,403	870,360	992,791	939,609	801,744	874,160	783,748	809,091	220,117
12 Tons		7,483	11,260	8,953	10,757	11,719	9,410	10,552	10,141	8,629	9,328	8,712	8,783	2,407
Hours / Route Day		7.33	7.48	6.85	7.14	7.17	6.53	6.28	6.36	5.76	6.42	6.7	7.03	7.29
Loads / Route Day		462.17	460.73	442.85	464.09	454.77	399.43	416.44	421.54	395.92	426.84	431.82	414.49	436.74
Miles / Load		0.28	0.2	3.79	0.2	9.55	0.91	0.21	0.21	1	1.2	0.65	0.31	0.2
Hours / Load		0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.01	0.02	0.02	0.02	0.02
Tons / Load		0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Disposal Cost / Ton		14.74	15.39	15.36	14.97	15.16	11.91	13.35	10.16	5.95	6.48	6.35	6.55	10.23
Gross Revenue / Route		304,000.13	227,497.18	222,921.81	229,632.41	220,731.38	193,391.51	208,288.97	162,101.32	168,810.72	154,799.68	155,858.95	126,985.24	16,476.76
Gross Revenue / Hours		232.05	171.04	171.44	176.6	177.22	172.06	178.97	129.93	130.5	126.85	124.1	118.03	4.04
Net Revenue / Load		3.51	2.59	2.63	2.69	2.69	2.67	2.75	2	2.06	1.99	1.95	1.85	0.04
Net Revenue / Hours		221.09	159.55	162.32	165.92	165.44	164.63	169.63	123.1	127.09	122.84	120.43	114.22	2.41

## What It Tracks

### Revenue & Financials

- Revenue is split between **Permanent** (recurring contracts) and **Temporary** (one-time/project) customers, with Residential being heavily weighted toward Permanent given the subscription-based nature of the service
- Disposal Cost** runs significantly lower as a percentage of revenue (**4-7% typically**) compared to Roll-Off and Front Load, reflecting the lower disposal intensity of residential curbside collection
- Net Revenue** reflects gross revenue after disposal costs are removed

### Operational Volume

- Route Days & Routes** – total days and truck routes operated
- Hours, Miles, Loads, and Tons** – core activity metrics reflecting actual field productivity
- The most recent (current) month will typically show lower values as it represents a partial period

**Efficiency Ratios**The bottom section normalizes performance for month-to-month comparison:

- Hours/Route Day & Loads/Route Day** – crew productivity (Residential runs dramatically higher Loads/Route Day than Roll-Off or Front Load, reflecting the very high stop-count nature of curbside routes)
- Miles/Load & Hours/Load & Tons/Load** – per-stop efficiency metrics (all very small given the high volume of lightweight residential pickups)
- Disposal Cost/Ton** – cost efficiency of disposal
- Gross & Net Revenue per Route, per Hour, per Load** – profitability benchmarks