

Operations - Roll Off

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Insert Description

		2026-04	2026-03	2026-02	2026-01	ROLL OFF MONTHLY	
						2025-12	2025-11
Working Days				2	6	8	
Route Days		24	20	4	12	16	4
Routes				2	2	2	
Revenue Perm		3,282	4,566	3,676	6,896	3,876	3,572
Revenue Temp		240	240	234	234	234	234
Revenue Total		3,522	4,806	3,910	7,130	4,110	3,806
Disposal Cost							
Net Revenue							
Disposal %							
Hours		0	0	0	0	0	0
Miles						4	
Loads				4	12	8	4
Tons							
Hours / Route Day							
Loads / Route Day				1	1	0.5	1
Miles / Load						0.5	
Hours / Load							
Tons / Load							
Disposal Cost / Ton							
Gross Revenue / Route				1,955	3,565	2,055	
Gross Revenue / Hours							
Net Revenue / Load							
Net Revenue / Hours							

Roll Off Monthly

This is a rolling 13-month operational and financial dashboard for a Roll-Off waste collection business. Data rolls off monthly with the newest period on the left, giving management a continuous trailing-year view at all times.

		2026-04	2026-03	2026-02	2026-01	ROLL OFF MONTHLY	2025-10	2025-09	2025-08	2025-07	2025-06	2025-05	2025-04	
						2025-12								
Route Days		2,093	2,990	2,666	2,874	2,936	2,716	2,925	2,765	2,637	2,769	2,655	2,763	724
Routes		7.56	10.64	10.64	10.63	10.37	11.07	10.45	10.26	10.48	10.42	10.7	11.7	3.07
Revenue Perm		467,714	2,784,403	2,559,705	2,953,467	2,904,092	2,707,105	3,130,991	3,038,210	2,979,635	2,780,370	2,796,470	2,930,537	838,418
Revenue Temp		569,846	1,950,461	1,573,330	1,550,376	1,949,834	1,820,493	1,803,301	1,609,054	1,528,065	2,012,738	1,824,171	1,736,561	488,594
Revenue Total		1,037,560	4,734,864	4,133,035	4,503,843	4,853,926	4,527,598	4,934,292	4,647,264	4,507,700	4,793,108	4,620,641	4,667,098	1,327,012
Disposal Cost		933,975	1,361,243	1,128,203	1,102,671	1,273,415	1,194,919	1,288,278	1,218,228	1,200,901	1,279,403	1,282,720	1,227,562	328,981
Net Revenue		103,585	3,373,621	3,004,832	3,401,172	3,580,511	3,332,679	3,646,014	3,429,036	3,306,799	3,513,705	3,337,921	3,439,536	998,031
Disposal %		90.02	28.75	27.3	24.48	26.23	26.39	26.11	26.21	26.64	26.69	27.76	26.3	24.79
Hours		14,235.85	22,126.32	19,669.02	19,870.7	20,133.6	19,566.71	22,622.06	20,237.91	18,899.88	20,497.59	17,418.21	19,720.22	4,232.92
Miles		3,290,116	985,863	6,260,446	389,840	435,806	387,533	480,798	1,171,996	2,228,278	398,476	707,951	398,387	111,469
Loads		8,415	12,204.5	10,222	10,327.5	10,874.5	10,180	11,288.5	10,578.5	10,182.5	10,972.5	10,668	10,677	2,989
Tons		30,180	44,340	36,929	43,753	54,531	37,652	44,858	42,996	43,196	66,330	44,361	47,793	27,892
Hours / Route Day		6.8	7.4	7.38	6.91	6.86	7.2	7.73	7.32	7.17	7.4	6.56	7.14	5.85
Loads / Route Day		4.02	4.08	3.83	3.59	3.7	3.75	3.86	3.83	3.86	3.96	4.02	3.86	4.13
Miles / Load		390.98	80.78	612.45	37.75	40.08	38.07	42.59	110.79	218.83	36.32	66.36	37.31	37.29
Hours / Load		1.69	1.81	1.92	1.92	1.85	1.92	2	1.91	1.86	1.87	1.63	1.85	1.42
Tons / Load		3.59	3.63	3.61	4.24	5.01	3.7	3.97	4.06	4.24	6.05	4.16	4.48	9.33
Disposal Cost / Ton		30.95	30.7	30.55	25.2	23.35	31.74	28.72	28.33	27.8	19.29	28.92	25.68	11.79
Gross Revenue / Route		137,243.39	445,006.02	388,443.14	423,691.72	468,073.87	408,997.11	472,181.05	452,949.71	430,124.05	459,991.17	431,835.61	398,897.26	432,251.47
Gross Revenue / Hours		72.88	213.99	186.79	203.55	219.37	204.62	223.01	210.03	203.73	216.62	208.83	210.93	59.97
Net Revenue / Load		12.31	276.42	246.21	278.68	293.38	273.07	298.74	280.96	270.95	287.9	273.5	281.83	81.78
Net Revenue / Hours		7.28	152.47	135.8	153.72	161.82	150.62	164.78	154.98	149.45	158.8	150.86	155.45	45.11

What it Tracks

Revenue & Financials

- Revenue is split between **Permanent** (recurring contracts) and **Temporary** (one-time/project) customers
- Disposal Cost** is the largest expense line, typically running **24–28% of gross revenue** (Disposal %)
- Net Revenue** reflects gross revenue after disposal costs are removed

Operational Volume

- **Route Days & Routes** – how many days and truck routes were run
- **Hours, Miles, Loads, and Tons** – core activity metrics showing actual field productivity
- The most recent (current) month will typically show lower values as it represents a partial period

Efficiency Ratios

- **Hours/Route Day, Loads/Route Day** – crew productivity
- **Miles/Load** – haul efficiency
- **Tons/Load** – container utilization
- **Disposal Cost/Ton** – cost efficiency of disposal
- **Gross & Net Revenue per Route, per Hour, per Load** – profitability benchmarks

Roll Off 12 Week

This is a **rolling 13-week operational dashboard** for a Roll-Off waste collection business. Data rolls off weekly with the most recent week on the left, giving management a continuous trailing-quarter view at all times.

	17	16	15	14	13	12	11	10	9	8	7	6	5
Route Days	259	702	676	711	672	687	694	682	682	665	662	657	256
9 Hours	1,820.88	4,632.42	4,725.3	4,955.32	4,888.02	4,915.24	5,110.9	5,314.09	4,853.48	5,105.46	5,123.63	4,586.45	1,600.35
10 Miles	34,314.3	98,587.4	3,096,048.6	97,715	135,007	94,392.5	580,110.4	139,802.5	5,099,747.4	305,439.9	763,646.5	91,610.8	34,437.9
11 Loads	1,101	2,867.5	2,739	2,818	2,786.5	2,676.5	2,784.5	2,846.5	2,638.5	2,561	2,639	2,383.5	925
12 Tons	3,926.6	10,137.6	9,907.8	10,386.6	10,065.2	9,822.8	10,084.9	10,187.9	9,547.8	9,328.8	9,585.4	8,466.5	3,163.3
Disposal Cost	123,145.3	310,403.6	306,610.5	317,702.6	314,169.9	305,179.7	307,612.5	310,393.6	289,466.6	284,789.3	291,744.6	262,203.8	104,132.4
Hours / Route Day	7	6.6	7	7	7.3	7.2	7.4	7.8	7.1	7.7	7.7	7	6.3
Loads / Route Day	4.3	4.1	4.1	4	4.1	3.9	4	4.2	3.9	3.9	4	3.6	3.6
Miles / Load	31.2	34.4	1,130.4	34.7	48.5	35.3	208.3	49.1	1,932.8	119.3	289.4	38.4	37.2
Hours / Load	1.7	1.6	1.7	1.8	1.8	1.8	1.8	1.9	1.8	2	1.9	1.9	1.7
Tons / Load	3.6	3.5	3.6	3.7	3.6	3.7	3.6	3.6	3.6	3.6	3.6	3.6	3.4

What It Tracks

Operational Volume

- **Route Days** – total days routes were run during the week
- **Hours, Miles, Loads, and Tons** – core weekly activity metrics reflecting actual field productivity
- The most recent (current) week will typically show lower values as it may represent a partial period

Cost

- **Disposal Cost** – tracked in raw dollars each week, allowing for trend monitoring without a revenue comparison in this view

Efficiency Ratios

- **Hours/Route Day** – how long crews are working per day on the road
- **Loads/Route Day** – how many pickups are being completed per route day
- **Miles/Load** – haul distance efficiency (large spikes in this metric typically indicate routing anomalies or unusual one-time pulls)
- **Hours/Load** – time efficiency per pickup
- **Tons/Load** – how full containers are on average

Roll Off 14 Day

This is a **rolling 14-day operational dashboard** for a Roll-Off waste collection business. Data rolls off daily with the most recent date on the left, giving management a continuous two-week daily view at all times.

	ROLL OFF 14 DAY														
0	2026-04-22	2026-04-21	2026-04-20	2026-04-19	2026-04-18	2026-04-17	2026-04-16	2026-04-15	2026-04-14	2026-04-13	2026-04-12	2026-04-11	2026-04-10	2026-04-09	2026-04-08
3 3-Hours		831.56	989.32	0	205.99	941.29	946.26	840.81	793.09	904.98	0	191.73	945.12	1,004.93	
4 4-quantity		534	567	0	161.5	540.5	506.5	560.5	538.5	558	2	143.5	540.5	525.5	
5 5-Miles		16,947	17,367		5,345	19,134	17,764	18,901	19,421	18,022		5,167	3,018,518	18,787	
6 6-Disposal Tons		1,920	2,007		496	1,948	1,726	1,865	2,007	2,095		496	1,919	2,127	
7 7-Revenue WorkDate		13,059,669	12,062,743	510,601	6,441,560	12,495,385	11,588,196	12,478,100	11,923,960	12,040,945	510,601	5,976,739	12,316,692	11,123,381	

What it Tracks

- **Hours** – total driver and operational hours logged each day
- **Quantity** – number of units or containers serviced daily
- **Miles** – total miles driven across all routes for the day
- **Disposal Tons** – weight of material disposed of each day
- **Revenue (Work Date)** – revenue recognized by the actual date work was performed, rather than when it was billed or posted