

# Tiered Pricing Setup (Charge Code)

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Charge code tiered pricing is a flexible pricing strategy designed to offer varying pricing levels based on the quantity associated with a charge code. Setup for this pricing feature begins with configuring the charge code and is then further defined at the site level. Pricing brackets are defined during the activation of a service, where the charge code with tiered pricing enabled is used.

## Setup: Charge Code

**Pathway:** [Setup > Services > Charge Code](#)

To configure tiered pricing, select "Tiered" from the Pricing Model drop down in the Add/Update Charge Code screen. Once saved, "Tiered" will appear next to the charge code name, enabling easy identification and use. Additional information related to Charge Codes and their setup can be found here: [Charge Code Setup](#).

UPDATE CHARGE CODE			
Charge Code	Surcharges	Default for Work Types	Waste Codes
CHARGE CODE	43GLRTR	ACTIVE	Yes
NAME	43 Gal Reusable Tiered - RMW	ENABLE NO CHARGE QUANTITY	No
DOT DESCRIPTION	43 Gal Reusable Tiered - RMW	ENABLE NEGATIVE AMOUNT	No
LINE OF BUSINESS	Medical Waste	ENABLE MAX. WEIGHT CHARGE	Yes - Per Uni UOM pound
EQUIPMENT TYPE	43 Gal Reusable	ESTIMATED AVERAGE WEIGHT	
MATERIAL TYPE		ENABLE MANUAL CHARGE	Yes
RATE UOM	each	ENABLE MINIMUM	No
TAXABLE	No CLASS	ENABLE VENDOR	No
GL ACCOUNT	Disposal - Intercompany - Roll Off	ENABLE EST. CHARGE QUANTITY	No
TEMPORARY SERVICE GL ACCOUNT		<b>PRICING MODEL</b>	<b>Tiered</b>
TYPE	Disposal	BILL ZERO AMOUNT CHARGE	No
WEIGHT CHARGE	No	DEFAULT QUANTITY	0.00
Accounts Payable Settings		NavuNav Settings	
IS AP TRANSACTION	No	HIDE IN NAVUNAV	No
RATE INDEX		REQUIRE COLLECTION TEST	No
THRESHOLD DIS. RATE	ENABLE THRESHOLD No	PRINT LABEL	Yes

## Setup: Available Charge Code

**Pathway:** [Setup > Services > Available Charge Code](#)

To ensure the charge code set up for tiered pricing is available for use, set its availability to either **All Service Regions** or **Specific Service Regions**. If "Specific Service Regions" is selected, the regions will display on the screen's lower grid with a toggle switch. Review each region and toggle the switch to "Enabled" (displayed as green when enabled) to make the charge code available in that region.

Additional information related to Available Charge Codes and their setup can be found here: [Available Charge Codes](#).

AVAILABLE CHARGE CODE SETUP				
LINE OF BUSINESS	DIVISION	EQUIPMENT TYPE	MATERIAL TYPE	
Medical Waste	HOUSTON	All	All	
CHARGE CODE ↑	MATERIAL TYPE	EQUIPMENT TYPE	AVAILABILITY	DIVISION DEFAULT RATE
18 Gal Box Per Container - RMW		18 Gal Box	All Service Regions	\$ 0.00
18 Gal Sharp Per Container - RMW	Reg Medical Waste	18 Gal Sharp	All Service Regions	\$ 30.00
200 Gal Cart Per Container - RMW	Reg Medical Waste	200 Gal Cart	All Service Regions	\$ 95.00
30 Gal Box Per Container - Chemo	Chemo	30 Gal Box	All Service Regions	\$ 0.00
30 Gal Box Per Container - RMW	Reg Medical Waste	30 Gal Box	All Service Regions	\$ 0.00
30 Gal Box Per Pound - Chemo	Chemo	30 Gal Box	All Service Regions	\$ 0.00
30 Gal Box Per Pound - RMW	Reg Medical Waste	30 Gal Box	All Service Regions	\$ 0.00
43 Gal Reusable Per Container - RMW	Reg Medical Waste	43 Gal Reusable	All Service Regions	\$ 0.00
43 Gal Reusable Tiered - RMW	Reg Medical Waste	43 Gal Reusable		\$ 0.00
18 Gal Box Per Pound		18 Gal Box	None	
2 Gal Sharp Per Container - RMW	Reg Medical Waste	2 Quart Sharps	All Service Regions	
30 Gal Box Per Container - Pharma	PHARMA	30 Gal Box	Specific Service Regions	
Minimum Service Charge			None	
Over Weight Fee			None	
Transfer			None	

## Add Active Service with Tiered Pricing

**Pathway:** *Customer Service Screen > Active Services > Add Active Service*

The quantity levels for tiered pricing associated with a charge code are defined when adding or updating a service on an account. In the Add Active Service screen, after adding a charge code with tiered pricing enabled, users can click the "Tiered Pricing" hyperlink to set rates for the various unit quantity levels.

**ADD ACTIVE SERVICE**

REASON CODE: ADD-Add Svc - New Service    START DATE: 01/07/25 Tuesday    Week 2 (A)

QTY: 1    EQUIPMENT: N/A    SERVICE CODE: Related Medical Waste Service    FREQUENCY: 1x per week    PER UNIT: 0.0000    SERVICE FEES: 0.00 month

SERVICE DAYS:  M  T  W  H  F  S  Su

REQUESTED BY:

SERVICE NOTES:

Setup RMW Site    ROUTE:     DATE: 01/07/25 Tuesday

WORK ORDER NOTES:

**WORK ORDER MINIMUM**

UOM	NO CHARGE	EST QTY	MINIMUM TYPE	MINIMUM	MAX WEIGHT

**SAVE**

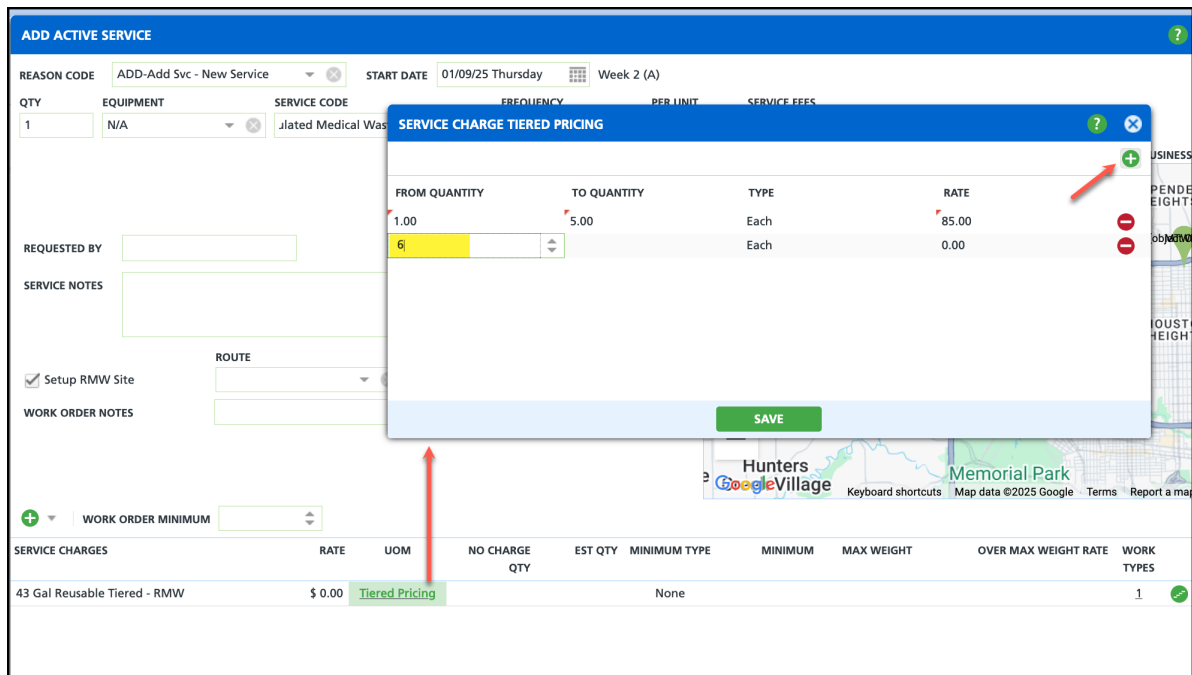
Search

- 18 Gal Box Per Container - RMW
- 18 Gal Sharp Per Container - RMW
- 200 Gal Cart Per Container - RMW
- 30 Gal Box Per Container - Chemo
- 30 Gal Box Per Container - RMW
- 30 Gal Box Per Pound - Chemo
- 30 Gal Box Per Pound - RMW
- 43 Gal Reusable Per Container - RMW
- 43 Gal Reusable Tiered - RMW

## Create Pricing Brackets

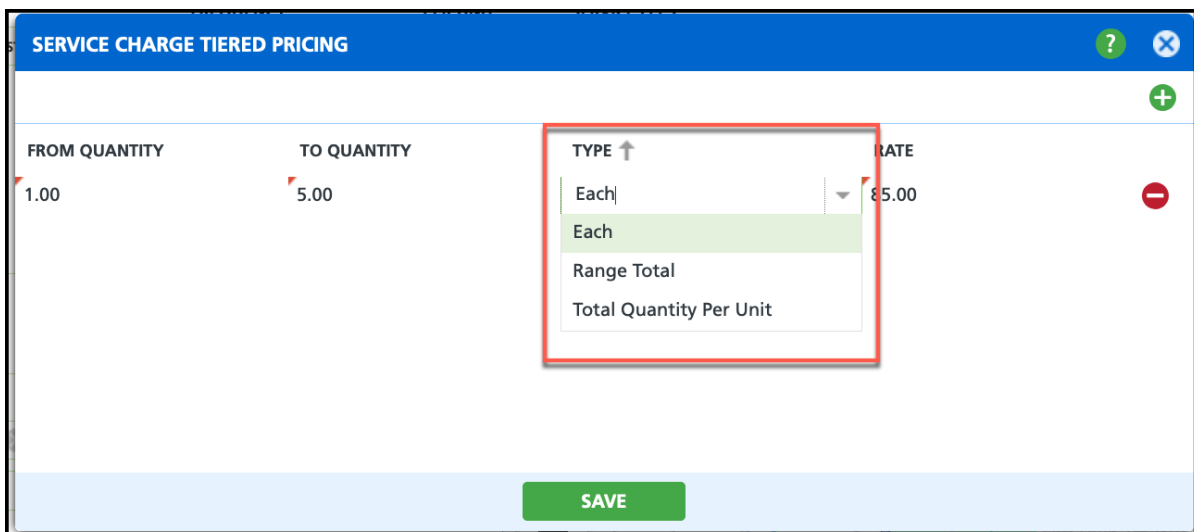
Tiered pricing consists of a series of rate brackets that group units by quantity and assign a corresponding rate.

To create a bracket, click the green "add" icon in the **Service Charge Tiered Pricing** popup editor. After defining a rate bracket, click the icon again to add another. The "From Quantity" field for the new bracket will automatically populate with the next numerical value based on the "To Quantity" field of the previous bracket.



### Tiered Pricing Types

In the Service Charge Tiered Pricing popup editor, users can define rate brackets based on quantity levels using three pricing types: **Each**, **Range Total** and **Total Quantity Per Unit**. These types determine how the system calculates a total amount.



In the following examples, the rate decreases as the quantity increases. Tiered pricing should align with your company's pricing strategy.

#### Pricing Type: Each

If "Each" is selected as the pricing type, the system will calculate the quantity times the rate for each individual unit based on the bracket it falls within.

**Example: Work Order Unit Quantity = 13**

Charges are calculated as the sum of:

- \$280 (\$28 rate x 10 units for the first 10 units)
- \$75 (\$25 rate x 3 units for the next 3 units)

Total charge for 13 units using the "Each" type pricing is \$355

SERVICE CHARGE TIERED PRICING			
FROM QUANTITY	TO QUANTITY	TYPE	RATE
1.00	10.00	Each	28.00
11.00	20.00	Each	25.00
21.00	999.00	Each	22.00

**SAVE**

### Pricing Type: Range Total

If "Range Total" is selected as the pricing type, the system calculates the charge based on the applicable range rather than individual unit pricing. This type is commonly used alongside the 'Each' type, enabling tiered pricing with a flat rate for a grouped quantity and individual rates for any additional items, as shown in the example below.

**Example: Work Order Unit Quantity = 13**

Charges are calculated as the sum of:

- \$180 (flat rate for the first 10 units)
- \$84 (\$28 rate x 3 additional units)

Total Charge for 13 units using the "Range Total" type pricing is \$264

SERVICE CHARGE TIERED PRICING			
FROM QUANTITY	TO QUANTITY	TYPE	RATE
1.00	10.00	Range Total	180.00
11.00	20.00	Each	28.00
21.00	999.00	Each	25.00

**SAVE**

### Pricing Type: Total Quantity Per Unit

If "Total Quantity Per Unit" is selected as the pricing type, the system calculates the individual unit charge based on the bracket the quantity falls within.

Example: **Work Order Unit Quantity = 13**

Charges are calculated as:

- \$325 (13 units x \$25 rate)

Total Charge for 13 units using the "Total Quantity Per Unit " type pricing is \$325

FROM QUANTITY	TO QUANTITY	TYPE	RATE
1.00	10.00	Total Quantity Per Unit	28.00
11.00	20.00	Total Quantity Per Unit	25.00
21.00	999.00	Total Quantity Per Unit	22.00

SAVE

### View Tiered Pricing on a Work Order

Tiered pricing rates can be easily viewed on a work order by clicking the tiered pricing icon displayed next to the Per Unit rate column. This provides a read-only view of the pricing structure used to calculate the work order's total cost.

EDIT SERVICE RECORD

Site # 49036001  
Regions  
1234 Katy Fwy  
Houston, TX 77024-1604  
PHONE +1 555-555-1844  
CREATED BY  
Aliena Somers - Admin-NS (Admin) on  
1/8/25 8:19 am  
ORDER REASON

WORK ORDER 9012754 QTY 1  
SERVICE CODE Regulated Medical Waste Service  
WORK TYPE RMW\_ONCALL  
ORDER TYPE On Call

ORDER NOTES  
PO NUMBER  
SCHEDULED DATE 01/09/25 Thursday  
WORK STATUS Scheduled

Charges \$ 85.00 Payments Completion Attachments

Charges must match Equipment  
 Charges must match Material

WO MINIMUM

GROSS QTY	LABELS	NO CHARGE QTY	CHARGE QTY	UOM	CHARGE CODE	PER UNIT	VENDOR RATE	MINIMUM TYPE	MINIMUM	TOTAL
1			1	each	43 Gal Reusable Tiered - RMW	\$ 0.00		None		\$ 85.00

Service Charge Tiered Pricing Dialog:

FROM QUANTITY	TO QUANTITY	TYPE	RATE
1.00	5.00	Each	85.00
6.00	11.00	Each	75.00
12.00	1,000.00	Each	65.00

### Edit Tiered Pricing for an Active Service

Pathway: *Customer Service Screen > Active Services > Edit Active Service*

Changes to tiered pricing, for any reason, can be edited from the Edit Active Service screen.

## Edit Active Service

From the Customer Service screen, right-click on the active service you wish to adjust tiered pricing for. This will open the Edit Active Service popup editor. Select a **Reason Code** for the change and specify a **Start Date** for when the change will take effect. Next, click the Tiered Pricing hyperlink for the charge code. Follow the process outlined in the **Edit Tiered Pricing** section next to continue through the process.

The screenshot displays the 'Edit Active Service' popup editor. The main window shows a list of services with the following details:

QTY	SERVICE CODE
1	Regulated Medical Waste Service
1	Regulated Medical Waste Service

The selected service is '43 Gal Reusable Tiered - RMW: \$ 0.00 each Tiered Pricing'. The popup editor fields are as follows:

- REASON CODE: Choose one
- START DATE: 01/08/25 Wednesday
- END DATE: Week 3 (B)
- QTY: 1
- EQUIPMENT: N/A
- SERVICE CODE: Regulated Medical Waste Ser
- FREQUENCY: 1x per week
- PER UNIT: 45.0000
- SERVICE FEES: 45.00 month

The popup also includes a 'REQUESTED BY' field, a 'WORK ORDER MINIMUM' of 35.00, and a table of service charges:

SERVI... CHAR...	RATE	UOM	NO CHARGE QTY	EST QTY	MINIMUM TYPE	MINIMUM	MAX WEIGHT	OVER MAX WEIGHT RATE	WORK TYPES
43 ...	\$ 0.00	Tiered Pricing							1

A context menu is open over the '43 Gal Reusable Tiered - RMW: \$ 0.00 each Tiered Pricing' entry, with the 'Edit' option selected. Other options include Reverse, Create On Call Order, Transfer Service, View Billing History, View Change History, View Routing History, and View Service History.

## Edit Tiered Pricing

Once a Reason Code and Start Date are applied, you can edit the current tiered pricing setup by clicking the Tiered Pricing hyperlink. After completing your edits, click the **Save** button on both the Tiered Pricing popup and the Edit Active Service screen to apply the changes.

EDIT ACTIVE SERVICE
?
✕

REASON CODE: CHG-Price Increase START DATE: 01/20/25 Monday Week 4 (A)

QTY: 1    EQUIPMENT: N/A    SERVICE CODE: Regulated Medical Waste Sei    FREQUENCY: 1x per week    PER UNIT: 45.0000    SERVICE FEES: 45.00 month

DISPLAY ALL LINES OF BUSINESS

REQUESTED BY:

+ WORK ORDER MINIMUM: 35.00

SERVICE CHARGES	RATE	UOM	NO CHARGE	QTY
43 Gal Reusa...	\$ 0.00	Tiered Pricing		

SAVE

SERVICE CHARGE TIERED PRICING
?
✕

FROM QUANTITY	TO QUANTITY	TYPE	RATE
1.00	5.00	Each	28
6.00	11.00	Each	25.00
12.00	1,000.00	Each	22.00

SAVE