

Sales Results Net New (Reports) - Site Counts Added to the Controllable and Non Controllable Columns (16706) [Enhancement]

Last Modified on 05/13/2024 2:24 pm EDT

An enhancement has been made to add total site counts under the Controllable and Non Controllable column in the Sales Result Net New screen.

SALES RESULTS NET NEW										REPORTS > ANALYSIS > SALES RESULTS NET NEW	
RANGE	PERIOD	BASED ON	DIVISION	LINE OF BUSINESS			SALES RESULT DETAILS		SALES RESULT		
Period	Apr 2024	Effective Date	All	All							
GROUP BY	Sales Rep										
	NEW	INCREASES	GROSS TOTAL	CONTROLLABLE	NON-CONTROLLABLE	DECREASES	NET TOTAL	TEMP / SEASONAL	1085		
	\$ 414.14 3 (3 Sites)	\$ 0.00 0 (0 Sites)	\$ 414.14	↓ \$ (90.00) 1 (1 Sites)	↓ \$ (324.14) 2 (2 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00	\$ 0.00 0 (0 Sites)	0%		
David Jones	\$ 0.00 1 (1 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00	\$ 0.00 0 (0 Sites)	N/A		
Alex Summers	\$ 183.42 4 (4 Sites)	\$ 0.00 0 (0 Sites)	\$ 183.42	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 183.42	\$ 0.00 1 (1 Sites)	N/A		
Dave Brown	\$ 50.00 1 (1 Sites)	\$ 0.00 0 (0 Sites)	\$ 50.00	\$ 0.00 0 (0 Sites)	↓ \$ (450.00) 1 (1 Sites)	\$ 0.00 0 (0 Sites)	↓ \$ (400.00)	\$ 0.00 0 (0 Sites)	0%		
Paul Green	\$ 0.00 1 (1 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00	\$ 0.00 0 (0 Sites)	N/A		
House Account	\$ 365.23 5 (4 Sites)	\$ 37.61 8 (3 Sites)	\$ 402.84	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 402.84	\$ 0.00 0 (0 Sites)	7.7014%		
House Acct non System	\$ 25.00 3 (3 Sites)	\$ 85.00 4 (4 Sites)	\$ 110.00	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00 1 (1 Sites)	\$ 110.00	\$ 0.00 0 (0 Sites)	N/A		
Sierra Gordon	\$ 0.00 0 (0 Sites)	\$ 5.00 1 (1 Sites)	\$ 5.00	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 5.00	\$ 0.00 0 (0 Sites)	N/A		
Natalia Peters	\$ 0.00 0 (0 Sites)	\$ 15.00 3 (3 Sites)	\$ 15.00	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 15.00	\$ 0.00 0 (0 Sites)	N/A		
Megan Nathan	\$ 0.00 0 (0 Sites)	\$ 5.00 1 (1 Sites)	\$ 5.00	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 5.00	\$ 0.00 0 (0 Sites)	N/A		
Matt Lori	\$ 0.00 0 (0 Sites)	\$ 50.00 1 (1 Sites)	\$ 50.00	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 0.00 0 (0 Sites)	\$ 50.00	\$ 0.00 0 (0 Sites)	N/A		
Total	\$ 1,037.79 18	\$ 197.61 18	\$ 1,235.40 0%	↓ \$ (90.00) 1	↓ \$ (774.14) 3	\$ 0.00 1	↓ \$ 371.26 0%	\$ 0.00 1	2.1609%		

Pathway: Reports > Analysis > Sales Results Net New