


Analysis Reports - Sales Results Net New Screen Updates (14838)

Last Modified on 02/27/2023 2:29 pm EST

The *Sales Result Details* screen of the *Sales Results Net New* report has been updated with the following:

1. A search box has been added.
2. The toolbar was reordered to the following: Show Map, Export and Search.
3. Column alignment formatting completed for many of the columns.
4. The Reason Code column has been hidden on the grid and will only display in a CSV export.
5. The LOB column has been renamed to 'Line of Business'.
6. An 'Internal Sales Note' column has been added and will only display in a CSV export.

SALES RESULTS NET NEW												
TYPE	Period	Feb 2023	DIVISION	All	LINE OF BUSINESS	All						
GROUP BY	Sales Rep											
	NEW	INCREASES	GROSS TOTAL	CONTROLLABLE	NON-CONTROLLABLE	DECREASES	NET TOTAL					
House Account	\$ 0.00 1 (1 Sites)	\$ 271.44 10 (7 Sites)	\$ 271.44	\$ 0.00 0	\$ 0.00 0	\$ 0.00 0 (0 Sites)	\$ 271.44					
House Account	\$ 0.00	\$ 7.00	\$ 7.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 7.00					
Natalia Pacheco												
Bill Killian												
Norma Lozane												
Matt Eckstrom												
Rob Tellez												
Billy Killian												
Alek Orloff												
Alexis Garza												
Total												

SALES RESULT DETAILS												
House Account - New & Increases												
SHOW MAP  Search <input type="text"/>												
DIVISION	LINE OF BUSINESS	SOURCE	RATE UPDATE BATCH	SERVICE REGION	ACCOUNT CLASS	EQUIPMENT TYPE	SITE ID	SITE	START DATE	RATE CHANGE	1085	
QAWASTE	Commercial	SEO Web Inquiry		HOUSTON OPE...	COMMERCIAL	6 Yard FL	45557003	Road Runner B...	02/01/23	\$ 32.48	5%	
QAWASTE	Commercial	SEO Web Inquiry		HOUSTON OPE...	COMMERCIAL	8 Yard FL	45557003	Road Runner B...	02/01/23	\$ 38.11	5%	
QAWASTE	Commercial	SEO Web Inquiry		HOUSTON OPE...	COMMERCIAL	8 Yard FL	45557004	Road Runner B...	02/01/23	\$ 8.32	5%	
QAWASTE	Commercial	SEO Web Inquiry		HOUSTON OPE...	COMMERCIAL	8 Yard FL	45557005	George B Lindl...	02/01/23	\$ 8.32	5%	
QAWASTE	Commercial	SEO Web Inquiry		HOUSTON OPE...	COMMERCIAL	2 Yard FL	45557007	Road Runner B...	02/01/23	\$ 8.97	5.072...	
QAWASTE	Commercial	SEO Web Inquiry		HOUSTON OPE...	COMMERCIAL	2 Yard FL	45557007	Road Runner B...	02/01/23	\$ 9.10	5%	
QAWASTE	Commercial	SEO Web Inquiry		HOUSTON OPE...	COMMERCIAL	8 Yard FL	45557008	Republic Bag Inc	02/01/23	\$ 12.47	5%	
QAWASTE	Commercial	SEO Web Inquiry		HOUSTON OPE...	COMMERCIAL	8 Yard FL	45557009	ROADRUNNER...	02/01/23	\$ 19.06	5.090...	
QAWASTE	Commercial	SEO Web Inquiry		HOUSTON OPE...	COMMERCIAL	6 Yard FL	45557009	ROADRUNNER...	02/01/23	\$ 128.61	5.090...	
QAWASTE	Residential			DAYTON OPEN ...	RESIDENTIAL	96 Gallon Trash	29656001	TRUESDALE DIA...	02/01/23	\$ 6.00	N/A	
QAWASTE	Roll Off			DAYTON OPEN ...	RESIDENTIAL	10 Yard Roll Off	18857001	RICE CHARLYN ...	02/01/23	\$ 0.00	N/A	

Pathway: Reports > Analysis > Sales Results Net New