

Contract Expiration

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Pathway: Sales > Contract Expiration

Contract Expiration is a loss prevention tool used by sales to monitor customer contract expiration dates. The Contract Expiration screen is divided into two grids; the top grid displays a summary of contract revenue by sales representative and the bottom grid displays a detailed breakdown of a selected revenue amount.

DIVISION	LOB	MONTHLY REVENUE	UNDER CONTRACT	EXPIRING NEXT 90 DAYS	EXPIRED / NO CONTRACT
Carman SanDiego	Front End Load, Front Load Recycle	\$ 20,477.20	\$ 220.00(2)	\$ 0.00(0)	\$ 20,257.20(289)
Heimer Simpson		\$ 97.00	\$ 0.00(0)	\$ 0.00(0)	\$ 97.00(1)
		\$ 100.00	\$ 0.00(0)	\$ 0.00(0)	\$ 100.00(1)
		\$ 100.00	\$ 0.00(0)	\$ 0.00(0)	\$ 100.00(1)
		\$ 4,466.80	\$ 0.00(0)	\$ 0.00(0)	\$ 4,466.80(27)
		\$ 555.00	\$ 0.00(0)	\$ 0.00(0)	\$ 555.00(6)
		\$ 270.00	\$ 0.00(0)	\$ 0.00(0)	\$ 270.00(1)
		\$ 4,179.46	\$ 130.00(1)	\$ 0.00(0)	\$ 4,049.46(11)
		\$ 236.52	\$ 0.00(0)	\$ 0.00(0)	\$ 236.52(9)
		\$ 5,231.00	\$ 0.00(0)	\$ 0.00(0)	\$ 5,231.00(39)
		\$ 285.00	\$ 0.00(0)	\$ 0.00(0)	\$ 285.00(8)
		\$ 20,870.45	\$ 230.00(2)	\$ 0.00(0)	\$ 20,640.45(163)
Total		\$ 67,162.43	\$ 260.00(2)	\$ 0.00(0)	\$ 66,902.43(163)

SITE ID	EXT ID	TYPE	STATUS	NAME	CITY	MONTHLY REV.	TERM	EXPIRATION DATE T	RENEWAL	SALES REP	VENDOR
10172			Active	ESABELL Street, LLC	Sarasota	\$ 605.00	60	08/16/2024		Carman SanDiego	
2993055			Active	Ennis Star Group	Hollywood	\$ 105.00	60	05/07/2026		Carman SanDiego	
31278			Active		St. Petersburg	\$ 110.00	60	06/09/2026			
32140001			Active		Longboat Key	\$ 105.00	60	07/13/2026			
31188			Active		Holmes Beach	\$ 105.00	60	04/15/2027	Auto		
2218304			Active		Bradenton	\$ 60.00	60	09/02/2027			

Filter Fields

Filtering options are available and narrow down what displays on the screen.

Filter	Description
Division	Filters to only display accounts assigned to the selected division.
LOB	Filters to only display accounts assigned to the selected Line of Business.

Field Descriptions

DIVISION		100		Report End Load, Front Load Recycle		LOAD					
				MONTHLY REVENUE	UNDER CONTRACT	EXPIRING NEXT 90 DAYS	EXPIRED / NO CONTRACT				
Carmen San Diego				\$ 35,477.20	\$ 250,000.00	\$ 0.00	\$ 30,000.00				
Homer Simpson				\$ 97.00	\$ 0.00	\$ 0.00	\$ 97.00				
				\$ 300.00	\$ 0.00	\$ 0.00	\$ 300.00				
				\$ 100.00	\$ 0.00	\$ 0.00	\$ 100.00				
				\$ 4,466.80	\$ 0.00	\$ 0.00	\$ 4,466.80				
				\$ 550.00	\$ 0.00	\$ 0.00	\$ 550.00				
				\$ 250.00	\$ 0.00	\$ 0.00	\$ 250.00				
				\$ 4,178.46	\$ 1,100.00	\$ 0.00	\$ 4,088.46				
				\$ 286.52	\$ 0.00	\$ 0.00	\$ 286.52				
				\$ 5,271.00	\$ 0.00	\$ 0.00	\$ 5,271.00				
				\$ 280.00	\$ 0.00	\$ 0.00	\$ 280.00				
				\$ 20,870.45	\$ 2,200.00	\$ 0.00	\$ 20,190.45				
Total				\$ 67,162.43	\$ 1,000.00	\$ 0.00	\$ 66,412.43				

SITE ID	EXT ID	TYPE	STATUS	NAME	CITY	MONTHLY REV.	TERM	EXPIRATION DATE	RENEWAL	SALES REP	VENDOR
1072			Active	ESABBY, Eban CO	Seneca	\$ 600.00	60	06/30/2024		Carmen San Diego	
280005			Active		Hollywood	\$ 100.00	60	05/01/2026		Carmen San Diego	
3128			Active		St. Petersburg	\$ 110.00	60	06/09/2026			
3214001			Active		Longboat Key	\$ 105.00	60	07/13/2026			
3188			Active		Haines Beach	\$ 105.00	60	06/15/2027	Auto		
2210004			Active		Bradenton	\$ 60.00	60	09/01/2027			



Click on an amount to view a detailed break down of the accounts it includes. Excludes values displayed under the Monthly Revenue column.

Field Descriptions	Descriptions
Monthly Revenue	Displays the SUM of the line item values from the Under Contract, Expiring in 90 Days and Expired/No Contract columns for each sales representative.
Under Contract	Displays the SUM of all accounts under contract for each sales representative.
Expiring Next 90 Days	Displays the SUM of all accounts expiring in the next 90 days for each sales representative.
Expired / No Contract	Displays the SUM of all expired accounts (with no contract) for each sales representative.

View Total Details

Click on a total amount to view a detailed break down of the accounts it includes.

DIVISION Sarasota		LDR Front End Load, Front Load Recycle		LOAD		MONTHLY REVENUE	UNDER CONTRACT	EXPIRING NEXT 90 DAYS	EXPIRED / NO CONTRACT
Carmen San-Diego				\$ 30,477.20		\$ 2,250.00(0)		\$ 0.00(0)	\$ 30,207.20(2028)
Homer Simpson				\$ 97.00		\$ 0.00(0)		\$ 0.00(0)	\$ 97.00(1)
				\$ 900.00		\$ 0.00(0)		\$ 0.00(0)	\$ 900.00(1)
				\$ 100.00		\$ 0.00(0)		\$ 0.00(0)	\$ 100.00(1)
				\$ 4,466.80		\$ 0.00(0)		\$ 0.00(0)	\$ 4,466.80(12)
				\$ 555.00		\$ 0.00(0)		\$ 0.00(0)	\$ 555.00(2)
				\$ 270.00		\$ 0.00(0)		\$ 0.00(0)	\$ 270.00(1)
				\$ 4,177.46		\$ 1,150.00(1)		\$ 0.00(0)	\$ 4,066.46(11)
				\$ 236.52		\$ 0.00(0)		\$ 0.00(0)	\$ 236.52(1)
				\$ 5,271.00		\$ 0.00(0)		\$ 0.00(0)	\$ 5,271.00(8)
				\$ 285.00		\$ 0.00(0)		\$ 0.00(0)	\$ 285.00(1)
Total				\$ 20,870.45		\$ 1,200.00(1)		\$ 0.00(0)	\$ 20,140.45(18)

SITE ID	EXT ID	TYPE	STATUS	NAME	CITY	MONTHLY REV.	TERM	EXPIRATION DATE	RENEWAL	SALES REP	VENDOR
10172			Active	K&B&B-Klein CO	Sarasota	\$ 605.00	60	06/18/2024		Carmen San-Diego	
2993055			Active	Patrick Star Group	Hollywood	\$ 105.00	60	05/07/2026		Carmen San-Diego	
31278			Active	Reproforce Construction, LLC	St. Petersburg	\$ 110.00	60	06/09/2026			
32140001			Active	The Pressure at Longbeach	Longbeach Key	\$ 105.00	60	07/15/2026			
31188			Active	Moss Builders	Holmes Beach	\$ 105.00	60	04/15/2027	Auto		
22162004			Active	Solid Back Products	Beverlyton	\$ 60.00	60	08/11/2027			

Field Descriptions	Descriptions
Site ID	Displays the site identification number.
Ext ID	Displays the ID the account is under with their current provider.
Type	Displays the type of contract.
Status	Displays the status of the account.
Name	Displays the name of the account.
City	Displays the city the account is located in.
Monthly Rev.	Displays the monthly revenue quoted in the contract.
Term	Displays the Renewal Term identified in the contract.
Expiration	Displays when the contract will expire.
Renewal	Displays the Renewal Term selected in the contract.
Sales Rep	Displays the name of the sales representative who created the contract.
Vendor	Displays the accounts current vendor.